



**Programs Presented by  
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March 2003	NAPL Top Management Conference	Acquiring Sales Without the Baggage
September 2005	NAQP Owners' Conference	Mergers & Acquisitions: Strategies for Quick/Small Printers
January 2006	Adobe Momentum in Print	Growth by Acquisition
August 2006	Alphagraphics Conference	Growth by Acquisition
September 2007	NAQP Owners' Conference	5 Key Attributes of the Leading Quick/Small Printers
March 2008	NAPL Top Management Conference	Post Merger Integration
August 2008	NAPL Management Institute	Financing Alternatives
September 2008	Graph Expo '08	Till Death Do Us Part: Ownership Restructuring is new M&A
October 2008	NAQP Owners' Conference	Plan to Do Strategic Transactions the Right Way
November 2008	PrintWorld	What's A Printing Company Worth?
December 2008	Graphic Arts Association conference	Mergers & Acquisitions Trends
June 2009	Printing Industry Association of the South	What's A Printing Company Worth?
September 2009	Print '09	51 Ways to Recession-Proof Your Firm
September 2009	Print '09	Surviving the Credit Crunch
October 2009	NAQP Owners' Conference	What Will Leaders Look Like in the "New Normal"

July 29, 2009